2019 MID-YEAR CLIENT LETTER



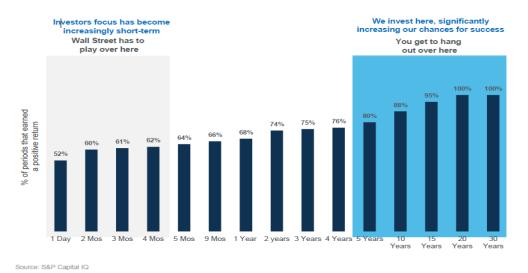
As of June 30, 2019, the Ravenstone Equity Trust gained 14.7% year to date, 12.4% over the last year, and generated an annualized return of 11.7% since inception ⁱ.

Our hope is for these letters to provide you not only with regular updates on our results, but also to demonstrate how we allocate capital and manage our business. At Ravenstone we are guided by the following core belief: we treat our clients the same way we would expect to be treated if our roles were reversed. This means doing everything we can to serve you, prioritize your interests and deliver on your investment objectives.

On June 1, 2019, Ravenstone Capital Management celebrated its first anniversary as an independently owned and operated business. While we are pleased with our results so far, we maintain that investing, much like managing a business, is more like a marathon than a sprint.

In the world of Olympic weightlifting, a coach was once asked, "What is the difference between the best athletes and everyone else?" The coach's response: "At some point, it comes down to who can handle the boredom of training every day, doing the same lifts over, and over, and over." A major threat to investors is the inability to cope with boredom. Being able to stick to a financial plan can determine success or failure.

While past performance is no guarantee for future results, there is compelling evidence for the long-term advantage of being a patient investor. Professor Robert Shiller's U.S. market data going back to 1871 demonstrates that an investor's odds of generating positive after-inflation returns were only slightly better than a coin flip in a one-year period. Over ten-year periods, odds improved to 88%, and over twenty-year periods odds increased to 100%. Shiller's findings are consistent with a large body of research supporting the benefits of being a long-term investor.



Staying invested through volatile market cycles is not easy. Within the last two decades market volatility has tested investors' resolve. Glaring examples of this include the Asian financial crisis (1997), the Russian default (1998), the collapse of Long Term Capital Management (1998), the bursting of the dot com bubble (2000), terrorist attacks in America (2001), and the global financial crisis (2008). More recently, investor concerns have been characterized by trade wars, and an inverted yield curve, to name a few. And yet, with a long-term lens, equity investors enjoyed excellent returns throughout this period of time. While emotional reactions to major events are understandable, impulsive investing decisions can be counterproductive to generating successful long-term results.

ⁱ Performance calculated to June 30, 2019, for I Series units. Inception date is April 1, 2016.

At Ravenstone, we believe the best way to help our clients make informed investment decisions is to develop a financial framework that reflects each client's objectives and allocate assets according to that plan. We do not manage risk by timing the market or predicting when the next recession will come. Rather, we manage risk by knowing our clients, understanding what they own, and ensuring we stick to the plan.

Now let's turn our attention to a brief analysis of one of your investments.

JP Morgan Chase & Company

You have been shareholders of JP Morgan since November 15, 2016. At the time, JP Morgan was purchased for \$79.16 per share, and today it sells for \$111.80 per share. Along the way, you have collected over \$6.00 per share in dividends, and remarkably total share count has shrunk by over 10%. With fewer shares outstanding, you are now enjoying a bigger slice of JP Morgan's earnings pie. At the end of 2018, the company reported a 14% return on tangible equity. Over the next five years, if JP Morgan's tangible book value of \$56.33 per share continues to grow at 14% compounded annually, owners will be left with a tangible book value of approximately \$108 per share. At that time, if the company trades at its historical average price to tangible book value, the share price will be greater than \$185, a return of more than a 100% on your original investment (excluding dividends). JP Morgan is a well-managed business that continues to be competitively positioned. While the stock has appreciated, it remains inexpensive with significant upside potential.

As always, our goal is to protect and grow your capital. We sincerely appreciate your confidence and trust in our stewardship of your family's hard-earned savings.

Please feel free to contact us anytime if you have questions or if you would like to schedule a meeting. It would be our pleasure to hear from you.

With Thanks,

Daymon Loeb

Chief Executive Officer

Adam Donsky

Chief Investment Officer

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