2021 YEAR END LETTER



As of December 31, 2021, the Ravenstone Equity Portfolio generated a twelve-month positive return of 31.8%, net of expenses. The three-year, five-year and since inception returns are, 28.9%, 20.0% and 18.7%¹.

Of note, we recently passed the five-year marker in March 2021. We are now able to compare our results to a passive investment in two commonly referenced North American benchmarks; the S&P500 and the S&P/TSX Composite:

Investment Vehicle	Five-Year Annualized Return
Ravenstone Equity Portfolio	20.0%
S&P 500 Index (CAD\$)	17.06%
S&P/ TSX Composite	10.04%

2021 marked another year of frightening headlines feeding investor anxiety. There are many reasons to not own stocks today. In fact, we are challenged to identify a time during our careers when this was not the case, yet equities have continued to generate excellent, real rates of return.



https://theirrelevantinvestor.com/2021/10/28/let-the-market-worry-for-you/

Charles Schwab said in his biography "Look at a chart of the S&P 500 over 40 years and you see an endless series of jagged peaks and valleys. Each one of those downs and ups is a moment of panic or elation. But step back for a wider view and you see the inevitable direction is up. Stick with it and ride out the emotions and you're an investor"².

Our investment objective is to compound your capital at highly attractive rates over time. We do this by concentrating on what is logical and repeatable while doing our best to ignore that which is impossible to predict and often irrelevant to the **<u>future</u>** value of the businesses you invest in.

Thinking and acting like business owners continues to guide our decision making. The combination of this mental framework with the ownership of high-quality businesses continues to be the most rational method of generating superior, tax-efficient, real returns over time.

We are grateful for your business and your ongoing trust.

We wish you and your families all the very best in the New Year!

Sincerely Yours,

Daymon Loeb



Adam Donsky

Paul Bleiwas

¹ Performance of the Ravenstone Equity Trust I Series Units is used to reference the Ravenstone Equity Portfolio results. Performance calculation is to December 31, 2021. Inception date is April 1, 2016.

² Invested: Changing Forever the Way Americans Invest by Charles Schwab

IMPORTANT INFORMATION: The content of this document is not for public distribution, it is for informational purposes only, and is not being delivered to you in the context of an offering of any securities described herein, nor is it a recommendation or solicitation to buy, hold or sell any security.

The information is not investment advice, nor is it tailored to the needs or circumstances of any investor. Information contained in this document is not, and under no circumstances is it to be construed as, an offering memorandum, prospectus, advertisement or public offering of securities. No securities commission or similar regulatory authority has reviewed this document and any representation to the contrary is an offence. Information contained in this document is believed to be accurate and reliable, however, we cannot guarantee that it is accurate or complete or current at all times.

The information provided is subject to change without notice and Ravenstone Capital Management Inc. ("RCM") will not be held liable for inaccuracies in the information presented. Certain information set forth in this document contains forward-looking statements. Forward-looking statements are statements that are predictive in nature, depend upon or refer to future events or conditions or include words such as "expects", "anticipates", "intends", "plans", "believes", "estimates" or similar expressions. By their nature, forward-looking statements are subject to numerous risks and uncertainties, some of which are beyond the Corporation's control. Readers are cautioned that the assumptions used in the preparation of such information, although considered reasonable at the time of preparation, may prove to be imprecise and, as such, undue reliance should not be placed on forward-looking statements. Actual results, performance or achievement could differ materially from those expressed in, or implied by, these forward-looking statements and, accordingly, no assurance can be given that any of the events anticipated by the forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

©2022 The contents of this document are protected by applicable copyright laws. No permission is granted to copy, distribute, modify, post, or frame any text, graphics, design or logos.